



HOW TO BUY A HOME

1. Be clear on what your plans are (what are your reasons for buying a new home)
2. What's my plan B in case I can't find the perfect home
3. Go talk to your bank about your financial options
4. Do you want to sell your home first or do you want to buy the new one first?
How so?
5. Make a list of those criteria of your new home that you can't live without and those you can be flexible with, and take that list with you on each home visit.
6. Set up a face-to-face meeting with a real estate agent
7. Be open with the agent as he's trying to help you make the process more efficient and enjoyable.
8. Be flexible with your criteria. The home that matches all of your criteria doesn't exist.
9. Buy the home if the house matches most of your search criteria
10. Trust your agent with the negotiations.

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